

Game Changers

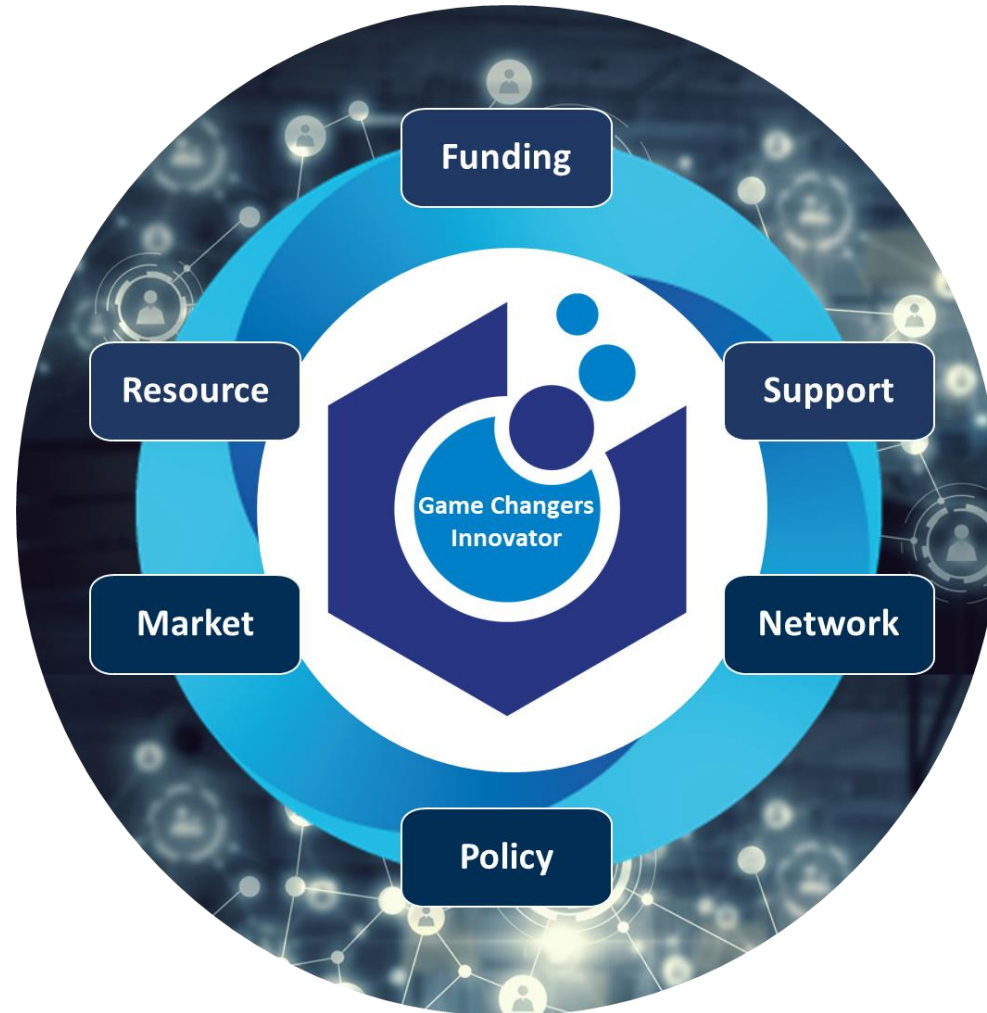
Frank Allison, CEO, FIS360 Ltd.

Alex Allen, Technical Lead, Sellafield

James Hill, Director, Eadon Consulting Ltd.



What we do







50+
CHALLENGE
STATEMENTS

750+
APPLICATIONS

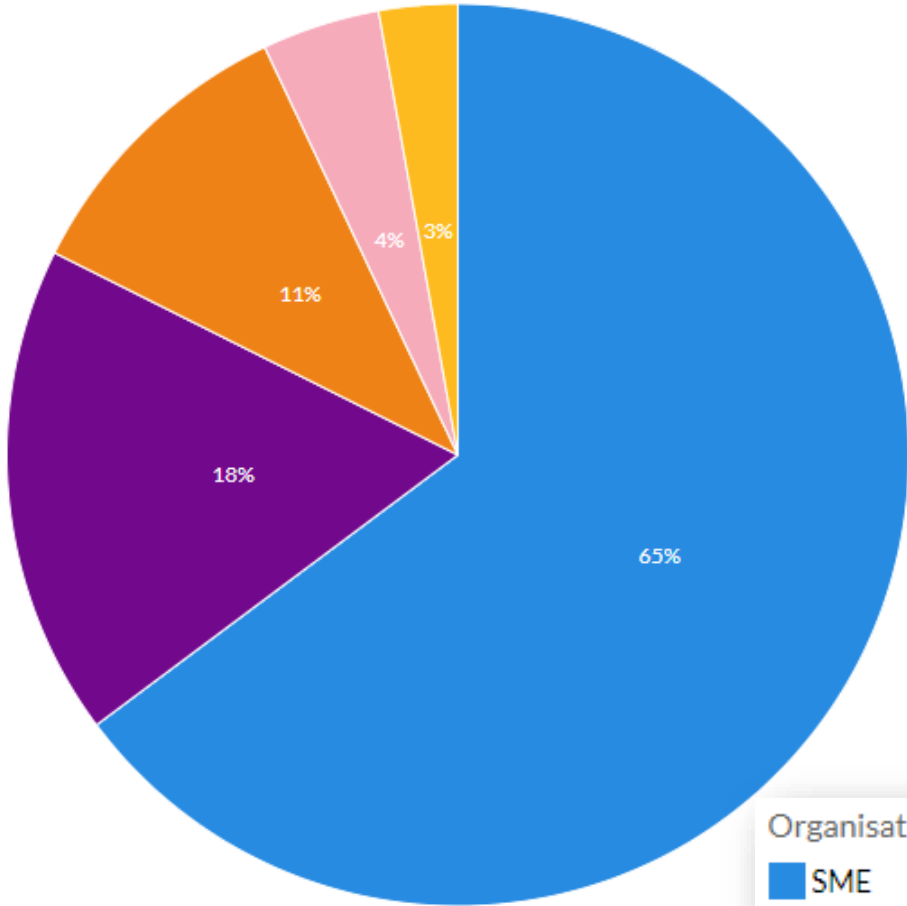


150+
FEASIBILITY
PROJECTS

60+ PROOF OF
CONCEPT
PROJECTS

A scalable and flexible innovation process delivering real impact

Organisational Engagement

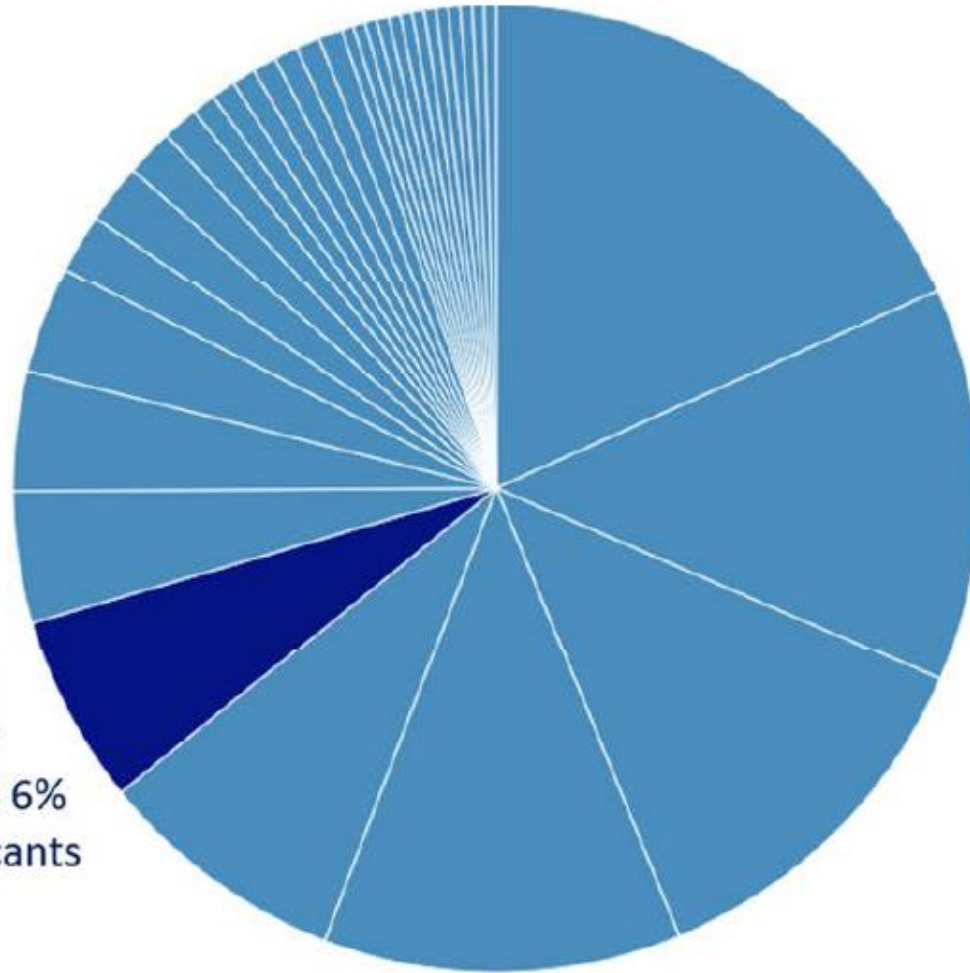


Organisation Type

- SME
- Academia
- Large business
- Research and Technology Organisation
- Government agency



Cross Sector Engagement



Primary Industry Non-Nuclear: 94% of applicants

| | | | |
|----------------------------|----|--------------------------------------|---|
| ✓ Engineering | 46 | ✓ Defence & Security | 2 |
| ✓ Research & Development | 33 | ✓ Data Protection | 2 |
| ✓ Manufacturing | 31 | ✓ Chemical Industry | 2 |
| ✓ Digital tech & computing | 30 | ✓ Water | 1 |
| ✓ Robotics & AI | 21 | ✓ Waste & Recycling | 1 |
| ✓ Nuclear | 16 | ✓ Telecoms | 1 |
| ✓ Sensors | 11 | ✓ Steel Manufacture | 1 |
| ✓ Business Development | 10 | ✓ Professional Training and Coaching | 1 |
| ✓ Materials | 9 | ✓ Process Engineering | 1 |
| ✓ Technology Transfer | 5 | ✓ Precision Engineering | 1 |
| ✓ Environment | 5 | ✓ Oil & Gas | 1 |
| ✓ Energy | 4 | ✓ Infrastructure | 1 |
| ✓ Electronics | 3 | ✓ Health | 1 |
| ✓ Space | 2 | ✓ Biotechnology | 1 |
| ✓ Quantum Technology | 2 | ✓ Aviation | 1 |
| ✓ Mining | 2 | ✓ Aerospace | 1 |
| ✓ Geospatial | 2 | | |

Team Game Changers




Frank Allison
FIS360, CEO



Robert Cruickshank
Analytics & Market Research



Paul Knight
NNL lead




Stuart Brown
Programme Manager




Karim Bahou
Project Manager
(Commercialisation and Innovation)



Andy Cooney
Sellafield lead



Josephine Tunney
Programme Manager



Kirstie Ryan
Project Manager
(Commercialisation and Innovation)



Deborah Bowering
Operations/
Programme Manager



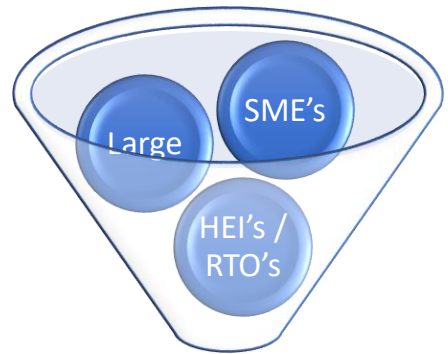
Ellen Barker
Project Manager
(Commercialisation and Innovation)



**There is a significant
extended team that make
Game Changers a success**

Sellafield Ltd

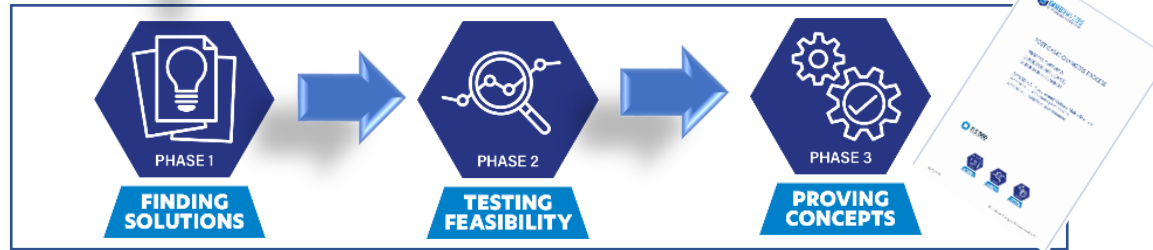
- SNM
- SFM
- Retrievals
- Remediation



Cross sector



GAME CHANGERS
INCUBATOR



Commercial Contracting



Transitioning beyond Game Changers



- The Condition Monitoring & Inspection challenge was one of first
- We had help to define the challenge (now done through The Challenge Portal)
- Multiple aspects were pulled together (e.g. SNM, Retrievals)
- Gamechanger process gave good clarity to stakeholders on why taking options forward for business case development / proof of concept
- Gives a Wider Horizon scanning (not just the “usual” supply chain)
- Having challenge owners i.e. one or more SL ‘champions’ ensures the pull into the business and drives the work – e.g. assessments, funding, need, comms

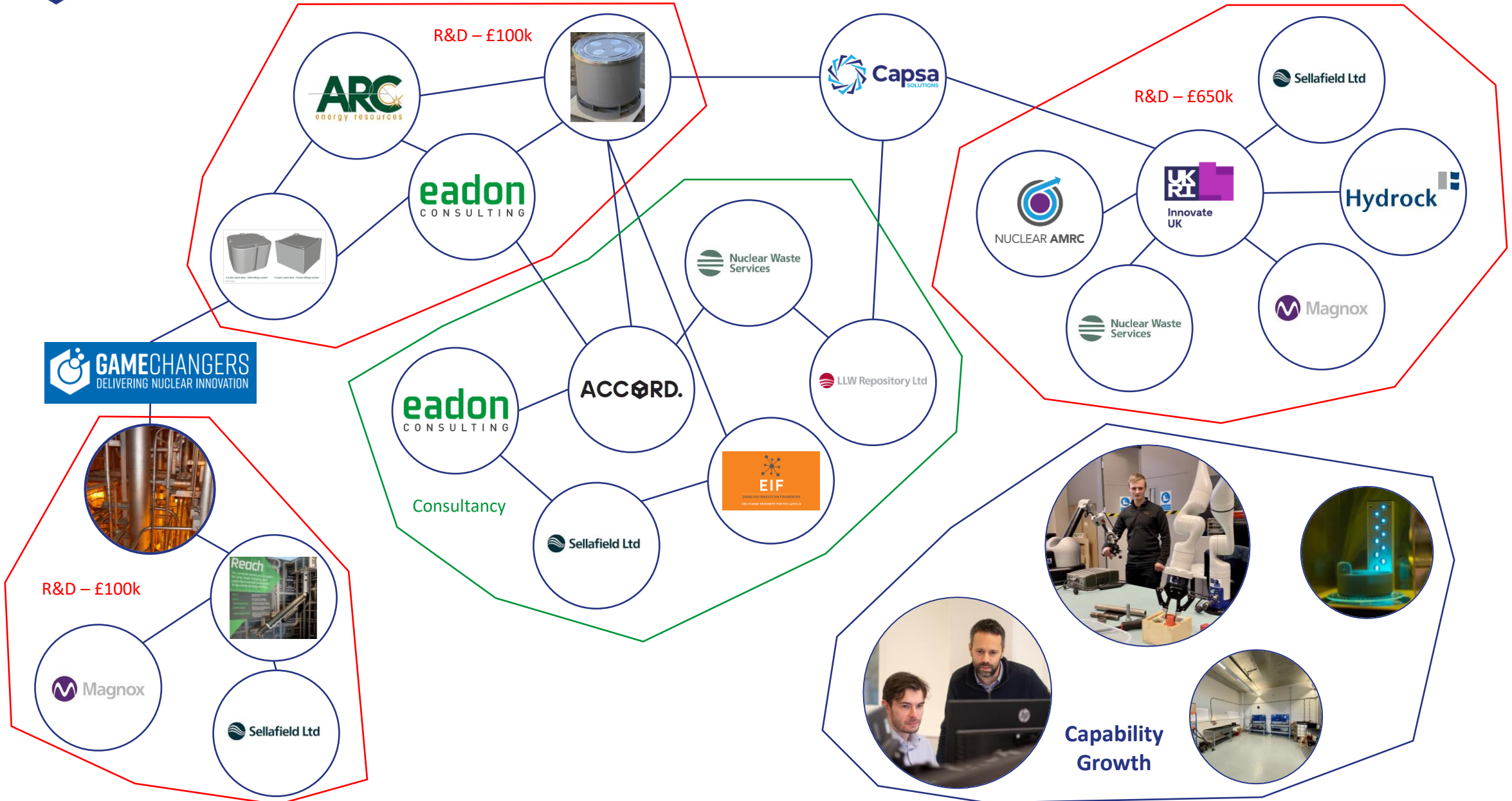
What has worked well?

- Allowed assessment of several innovative technologies (central funding for initial business cases)
- When technologies have obvious wider application across SL / NDA then central Technical funded development has been very powerful
- Dedicated FIS360 business manager for each challenge = coordination of progress meetings, reporting, invoicing, and organisation of demonstrations has been delivered very professionally

Next Steps?

- Further improving the “after Gamechangers” interface for commercial routes for development

An applicants perspective





Come and visit us on the FIS360 / Game Changers stand